



**Presentation of  
Lamson  
Cash-Air 750 Series**

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# Cash-Air 750

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The Cash-Air 750 series, our flagship product is the most advanced system available in the market today. The system has been installed at several large retail establishments in Australia such as, Coles, Safeway, Target, Kmart, Woolworths, IGA, Myer, Bunnings etc

USA we have installed system in Drexline a Great-Value stores  
We also have systems in China, Malaysia, Indonesia , South Africa and Middle East.

The Cash-Air 750 architecture is truly integrated and scaleable. Clients are given the ultimate flexibility to add new stations, move existing stations, add additional features such as audio, video/CCTV, EFTPOS as the business demands.

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# Product Features

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- Enhanced Security features using PIN numbers
  - Intelligent 2-way cash movement increases employee productivity
  - Fully integrated between Checkout lanes, Cash office and Supervisor/Store Managers workstation
  - Integrated with Intercom and CCTV capabilities
  - Cash-Guard™ interface moves cash directly from Cash office to an armored truck (optional)
  - Pioneers of Parachute Bags™ as an alternate low-cost method of transporting cash and other documents. Reduces cost of maintenance on the system.
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# Product Features

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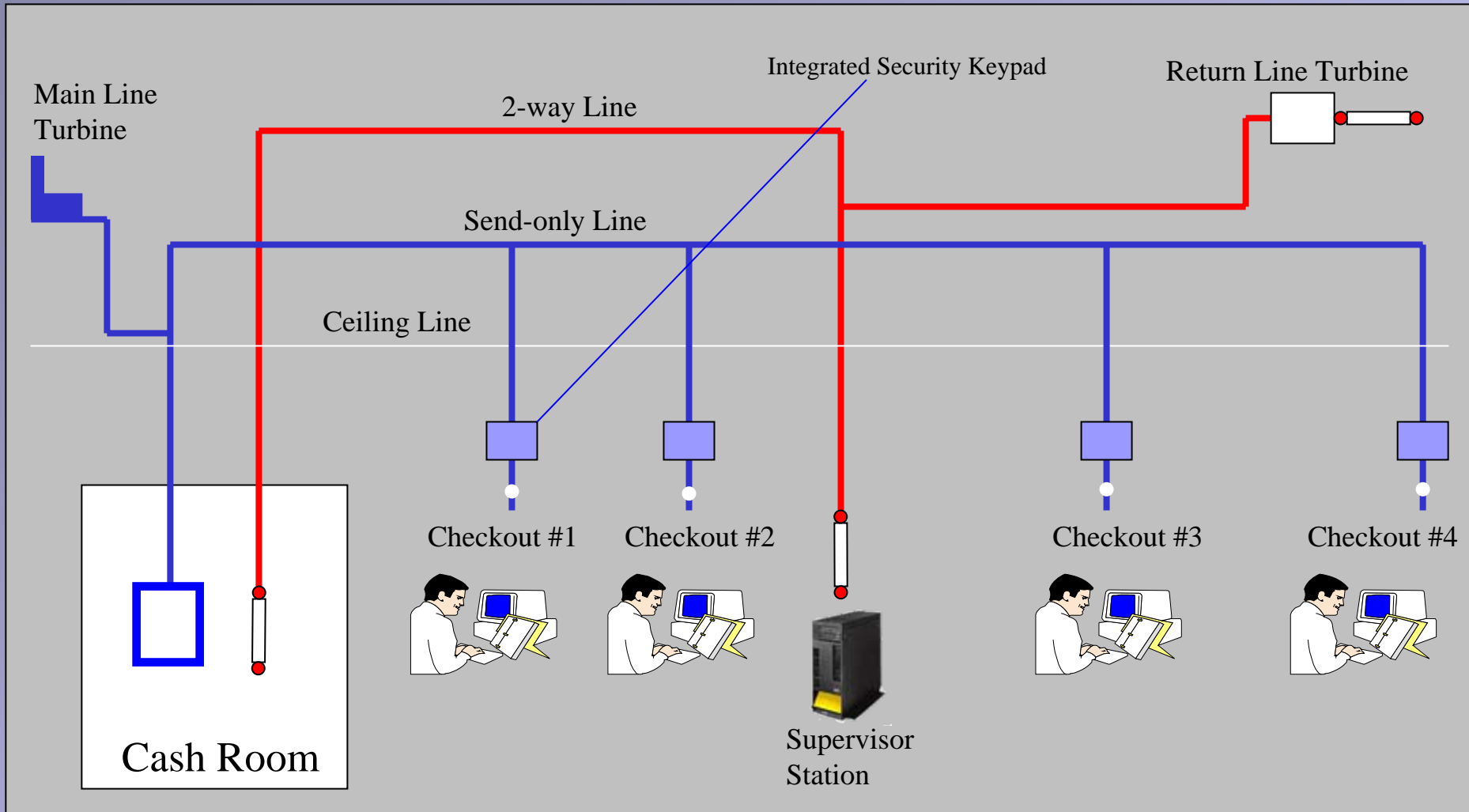
- Special conduit running through the tubes can be used to pass all electrical and data cables (Immediate savings from Power Poles expenditure)
  - Metal shrouding protects the tubing from wear and tear
  - Detailed Audit Trail capabilities. Transaction level data is captured in the Cash office. Real time Cash-reports/status is available to the store manager
  - Interface to PC Desktop for enhanced reporting by Checkout, Cashier, Shift and store location
  - Remote connectivity allows our engineers to upgrade software with new enhanced features and also trouble shoot problems
  - System is delivered with a 12 month warranty on parts and labor
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# Business Benefits

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- Safe and Secure movement of cash reduces overall risk
  - Proven by Loss prevention managers to have a direct effect on cash shrinkage
  - Reduce counting errors. Instant verification with Cash register output
  - Complete audit trail of cash from Check-outs to the Cash office and into the Armored truck (optional)
  - Increased employee productivity at the checkouts and cash office
  - Improved Customer Service by providing a safe and secure environment
  - Detailed reporting improves overall labor productivity
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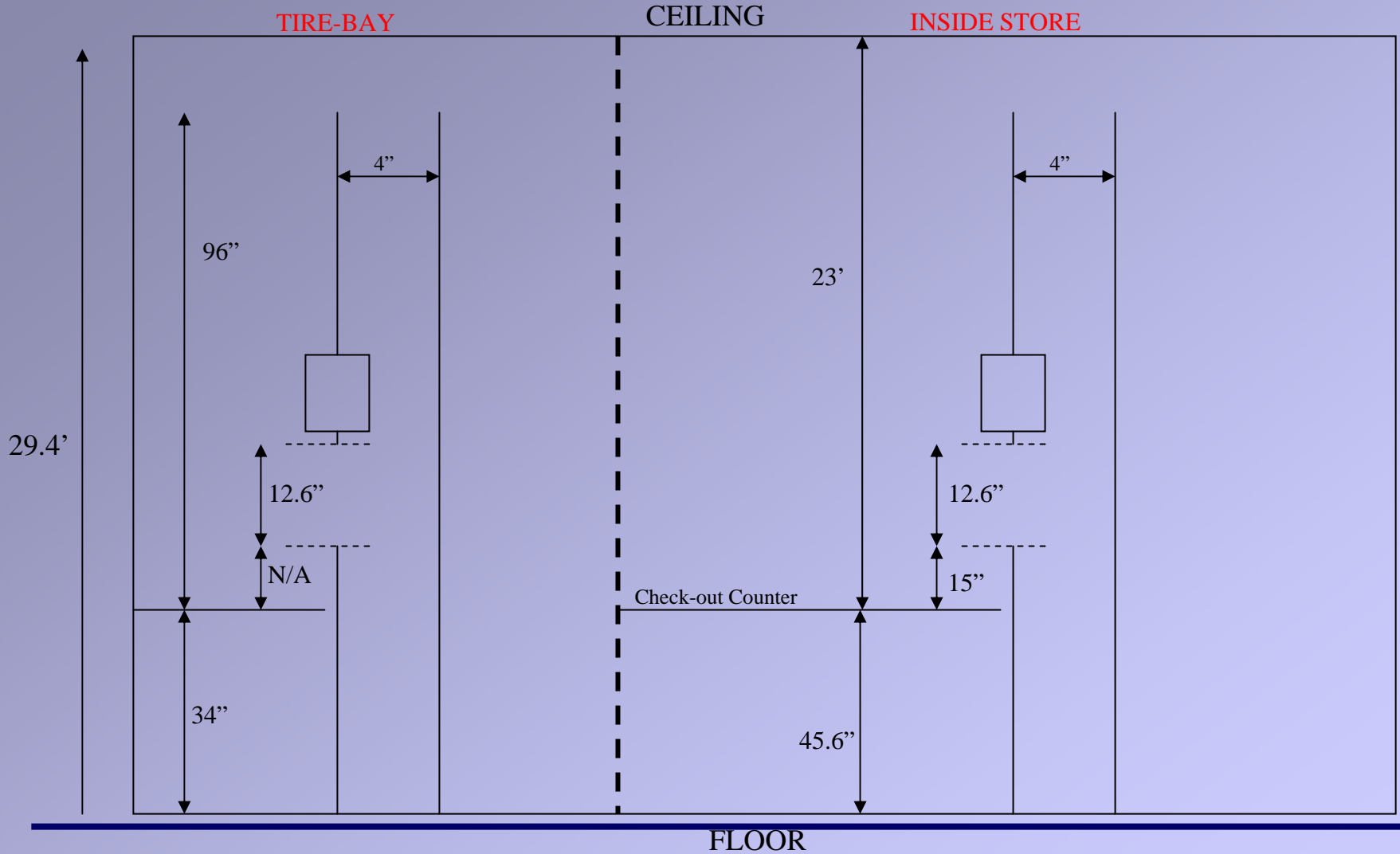
# Cash-Air 750 Layout



# Cash-Air 750



# Cash-Air Station Configuration



# Product Warranty

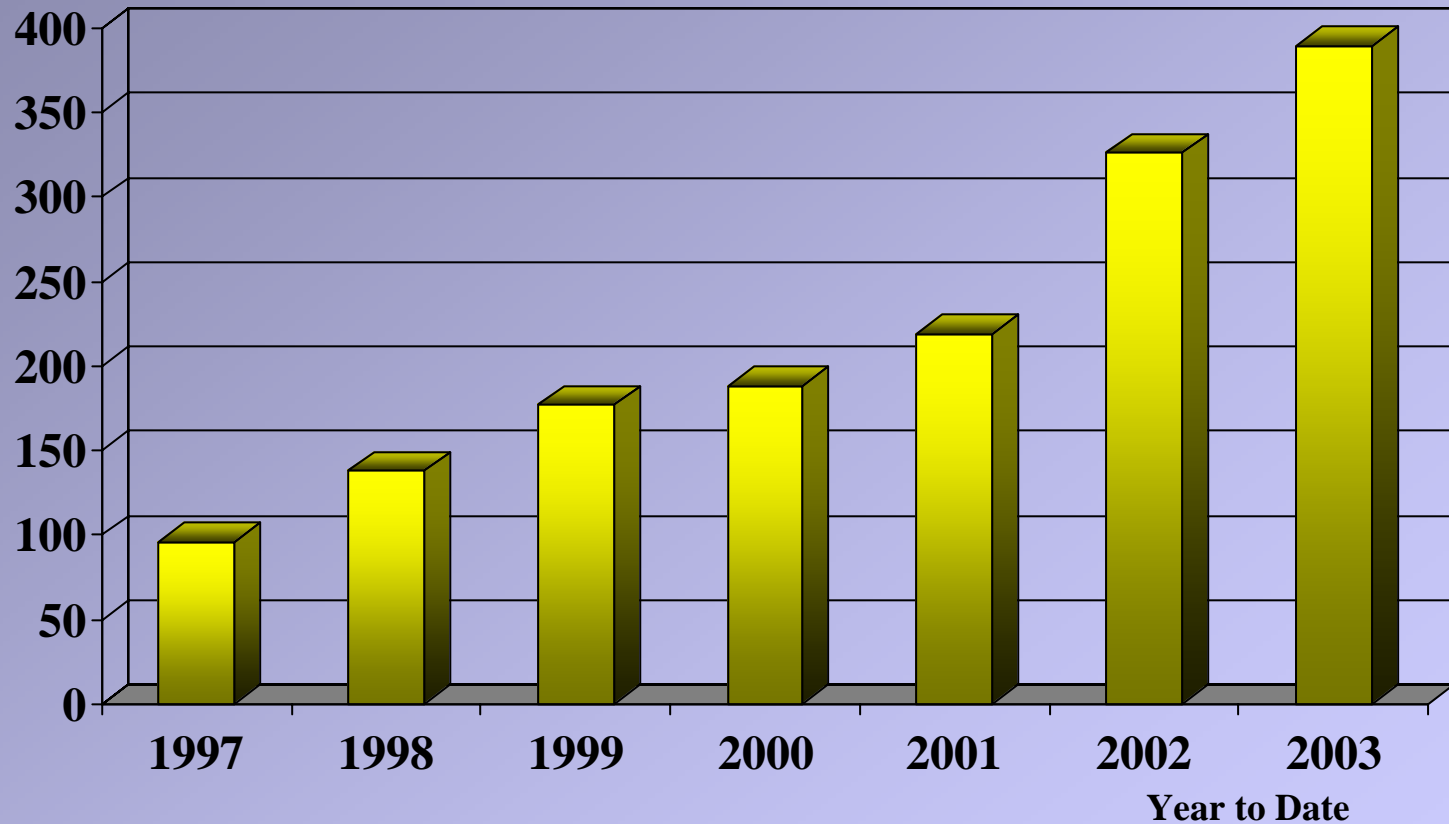
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- We offer a 12 month warranty on all mechanical and electronic components of the system. The tubes are warranted for 24 months. This includes free replacement of all defective parts and workmanship within the warranty period
  - Extended warranty is available for an additional cost
  - The Lamson Pneumatic cash tube systems are built to last. Our systems require low annual maintenance. Maintenance is usually a result of normal wear and tear of parts such as velcro, bearings, seals etc.
  - Remote connectivity to upgrade software and troubleshoot user errors
  - Support statistics from a major supermarket chain is attached
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# Support Statistics

## Coles Supermarket-Number of Stores

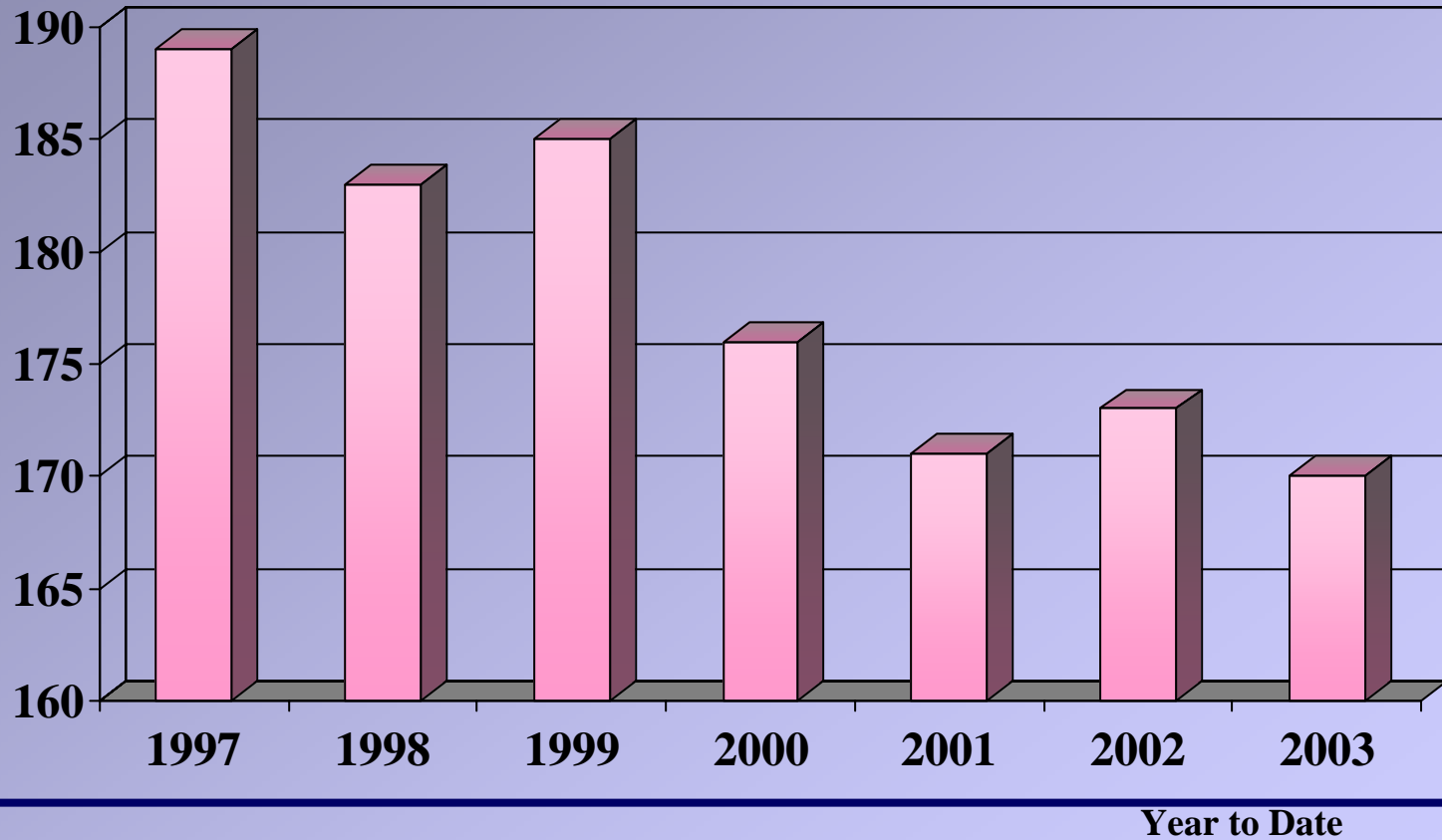
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# Support Statistics

## Coles - Number of Calls per Year

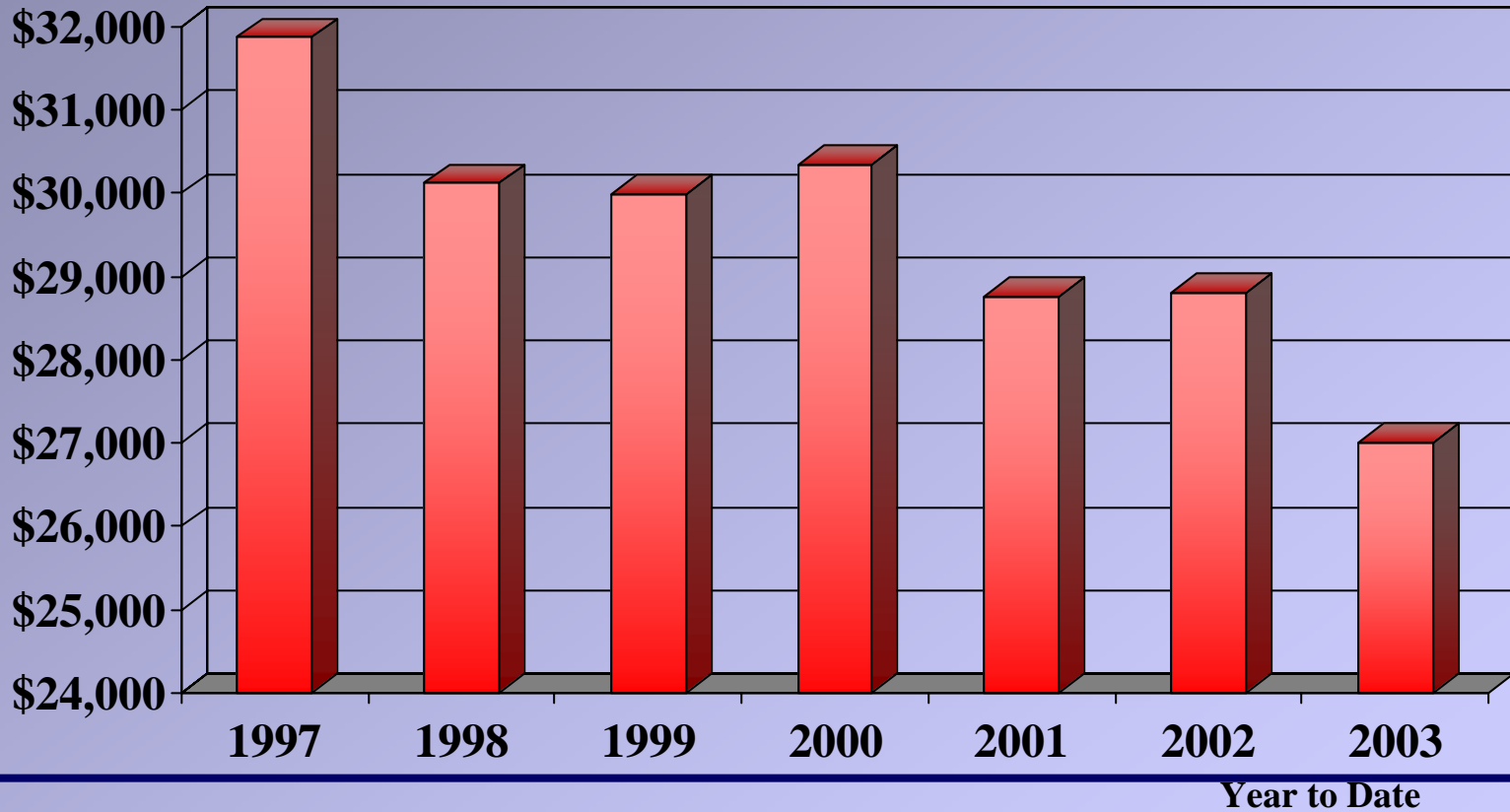
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# Support Statistics

## Coles - Total Cost per Year

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# Key Observations

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- These statistics are for 398 Coles Supermarkets with an average of 7-10 check-out lanes per store.
  - Stores implemented increased from 100 in 1997 to 398 in 2003.
  - Average calls was down from 1.9 calls per store in 1997 to 0.57 calls in 2003.
  - Average Support/Maintenance cost was down from \$320 per store in 1997 to \$67 in 2003
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# Thank You for your time

- If you have any Questions Please feel free to ask
  - 866-AIRTUBES
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